

MedAdvantage State Penetration Analysis

WASHINGTON

As of April 2017

Insurer	Plan Type	2017	2016	2015	2014
KAISER FOUNDATION	HMO/HMOPOS	117,667	24,806	23,388	21,774
UNITED HEALTHCARE	HMO/HMOPOS	116,069	93,968	82,693	93,898
REGENCE	PPO	27,849	29,174	37,478	35,695
SOUNDPATH HEALTH	HMO/HMOPOS	23,269	26,337	20,615	16,242
PREMERA	HMO/HMOPOS	22,776	28,191	26,533	10,177
HUMANA	HMO/HMOPOS	21,365	22,724	22,172	19,671
MOLINA	HMO/HMOPOS	9,411	9,617	8,716	7,243
HUMANA	PPO	8,512	8,118	8,878	9,633
CHPW	HMO/HMOPOS	7,476	7,412	17,321	17,517
UNITED HEALTHCARE	PPO	6,792	4,255	3,887	2,480
HEALTH ALLIANCE	HMO/HMOPOS	6,605	5,177	3,843	3,257
REGENCE	HMO/HMOPOS	4,758	3,479	2,047	389
HEALTH NET	PPO	4,475	4,663	4,163	3,988
AETNA	PPO	4,440	1,542	1,590	1,497
AMERIGROUP	HMO/HMOPOS	1,601	1,374	1,071	259
ASURIS	PPO	1,058	1,350	1,384	1,231
PREMERA	National PACE	539	465	453	450
BCBS	PPO	323	264	259	290
UNION PACIFIC RR EMPLOYEES	HMO/HMOPOS	247	236	247	259
MEDISUN	HMO/HMOPOS	54	37	34	15
ALL OTHER INSURERS		93	90,733	84,184	86,080
Total Medicare Advantage Enrollment		385,379	363,922	350,956	332,045
Total Medicare Population		1,259,576	1,216,017	1,168,025	1,123,306
MA Penetration to Total Eligibles		31%	30%	30%	30%

Annual Change		
2017-2016	2016-2015	2015-2014
92,861	1,418	1,614
22,101	11,275	(11,205)
(1,325)	(8,304)	1,783
(3,068)	5,722	4,373
(5,415)	1,658	16,356
(1,359)	552	2,501
(206)	901	1,473
394	(760)	(755)
64	(9,909)	(196)
2,537	368	1,407
1,428	1,334	586
1,279	1,432	1,658
(188)	500	175
2,898	(48)	93
227	303	812
(292)	(34)	153
74	12	3
59	5	(31)
11	(11)	(12)
17	3	19
(90,640)	6,549	(1,896)
21,457	12,966	18,911
43,559	47,992	44,719
1%	0%	0%

Distribution of Plan Types	2017	2016	2015	2014
HMO/HMOPOS	86%	86%	83%	82%
PFFS	0%	0%	0%	0%
PPO	14%	14%	17%	18%

Annual Change		
2017-2016	2016-2015	2015-2014
0%	3%	1%
0%	0%	0%
0%	-3%	-1%

Prepared by MCUSA CONSULTING LLC.